



Start-up aid cargo

Updated with effect from February 1, 2017.

The Avinor Group (Avinor) may participate financially as follows:

- Start-up discounts to new routes

The purpose of financial participation is to reduce risk related to starting up new routes, to contribute to better financial results for Avinor. To stimulate the growth of freight routes at Avinor airports we have developed an incentive program to support new freight routes. The support is a reduction in takeoff charges for a limited period.

Avinor will evaluate all application for financial support on a stand-alone basis according to the criteria formulated below. Equal treatment of similar cases and the profitability for Avinor will be key issues when evaluating an application. Nobody can make a legal claim for support.

All applications for support must be send to Avinor AS before the project or route starts.

1. Start-up discount

Airliners may be granted discount on takeoff charge in order to start up new direct freight route from an Avinor airport to a new destination. "New direct route" refers to a year round route with minimum one weekly departure between two destinations where there is not already a year round, direct route with a minimum of one weekly departure.

A new destination refers to a destination where no other airline operates freight routes today or have done for the last 12 months on weekly basis.

If it exist, operations to airports within the same IATA city pair, the destination will not be consider as new.

Night operations will not be granted discount (24:00-06:00).

If several airlines establish equivalent routes during a discount period, they may receive the same discounts as the airline that originally established the route. Restrictions of benefit may apply to airlines that have received start-up aid for a route, which has consequently been closed down. Avinor may refuse to grant discounts to airlines with a poor payment history, and/or lack of required bank guarantees.

Airlines are themselves responsible for writing and sending an application for start-up aid. The application must be made available before the route has been initiated.

Discount	År 1	År 2	År 3
Takeoff Charge	100 %	30 %	20 %

Contact

Monika Odden

Tlf: +47 948 87 960

E-post: monika.odden@avinor.no